



## ABOUT US

- Boutique fixed-income group in Atlanta, GA - working exclusively with independent RIAs
- Specialize in constructing high quality individual bond portfolios
- Oversee & advise on ~ \$4 billion in fixed-income assets
- Our partners have working in the fixed-income space with RIAs for over 2 decades

## OUR CLIENTS

- View us an outsourced FI desk & partner – and over time, an extension of their own firm
- Alternative / compliment to traditional mutual funds, ETFs and SMAs
- Not a separate account - assets remain in house, under your control
- Trading done via prime broker or trade-away at Schwab, TDA, Fidelity, etc.

## SERVICES

- Turn-key approach to designing, implementing, and managing customized individual bond portfolios
- Ongoing monitoring of holdings - global and account level
- Customized proposals and account reviews
- Ad-hoc project work as needed- solving for special client needs, etc.
- Trade settlement and logistics
- Keep you up to date with chart books, commentary, conference calls, etc.
- **Our main focus is on competency & service**

## STRATEGIES

- Municipal bond portfolios – highly customizable as to duration, state specific, credit quality, ESG, and more.
- Taxable bond portfolios – highly customizable as to duration, sectors utilized (CD's, taxable munis, corps, Gov'ts), credit quality, etc.
- Can mix taxable and muni as client tax bracket warrants – not always possible inside SMA wrappers
- ESG, limited duration, total return, tax efficient, etc.
- Lower cost vs. most mutual funds and SMAs... buy and hold, no ongoing management fees, trade execution on smaller sizes, etc.

## SUMMARY

- High touch service model, 20+ years of experience in bond market with RIAs
- Highly customizable approach to designing, implementing, and managing individual bond portfolios
- Very low cost/turnover – cheaper than most SMA's and mutual funds, and very tax efficient
- We do most of the work – assets remain “in-house”. We work hard to make you look good to your clients...